



# SETTING AND MANAGING TURNAROUND GOALS

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FEBRUARY 21, 2013



# Today's agenda

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## ■ Introductions

- Defining targets and trajectories
- Understanding targets and trajectories in the context of school turnaround
- Reflecting on implications for our work
- Wrap-up



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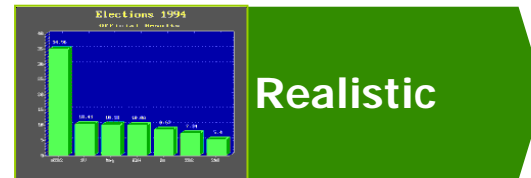
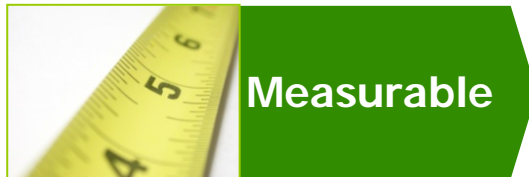
# Brainstorm

Share your responses by phone or in the Q&A box:

- What do you hope to walk away from this webinar with?

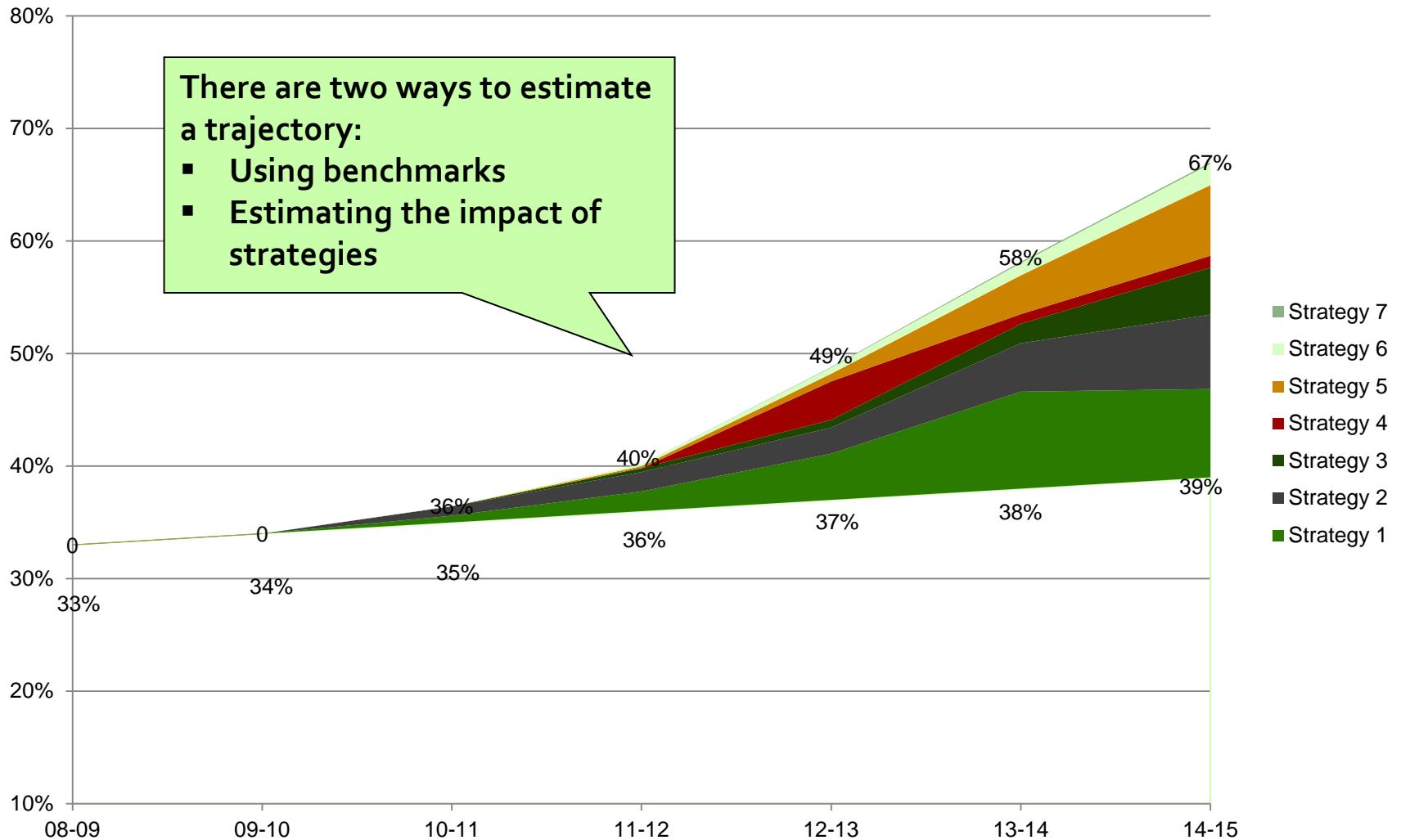


# We have all heard about SMART goals before





# A trajectory is a series of interim targets that help you to balance ambition with realism





# Benchmarking helps you to ground your trajectory in evidence of what is possible

Four types of benchmarking are particularly useful

## Historical

- How does performance today compare with past?
- What one-year, three-year, five-year or 10-year trends emerge?

## Internal peer

- Where are the performance differences within the State?
- What is the gap between the top and bottom quartiles or deciles?

## External peer

- How does the school, LEA or State's performance compare with comparable schools, LEAs or other States?

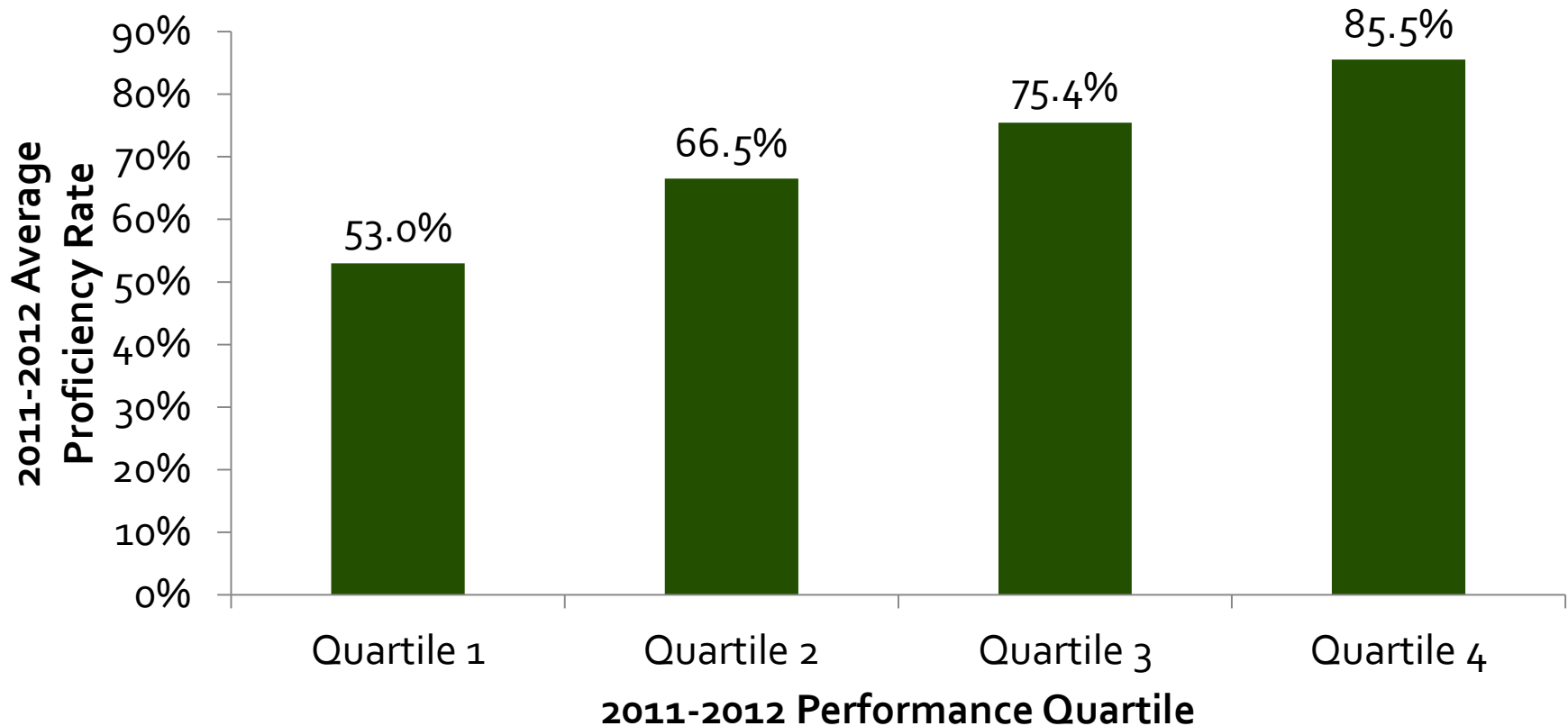
## International

- How does the school, LEA or State's performance compare with systems in similar countries?



# One State arrived at several of its statewide student outcome targets by benchmarking student performance

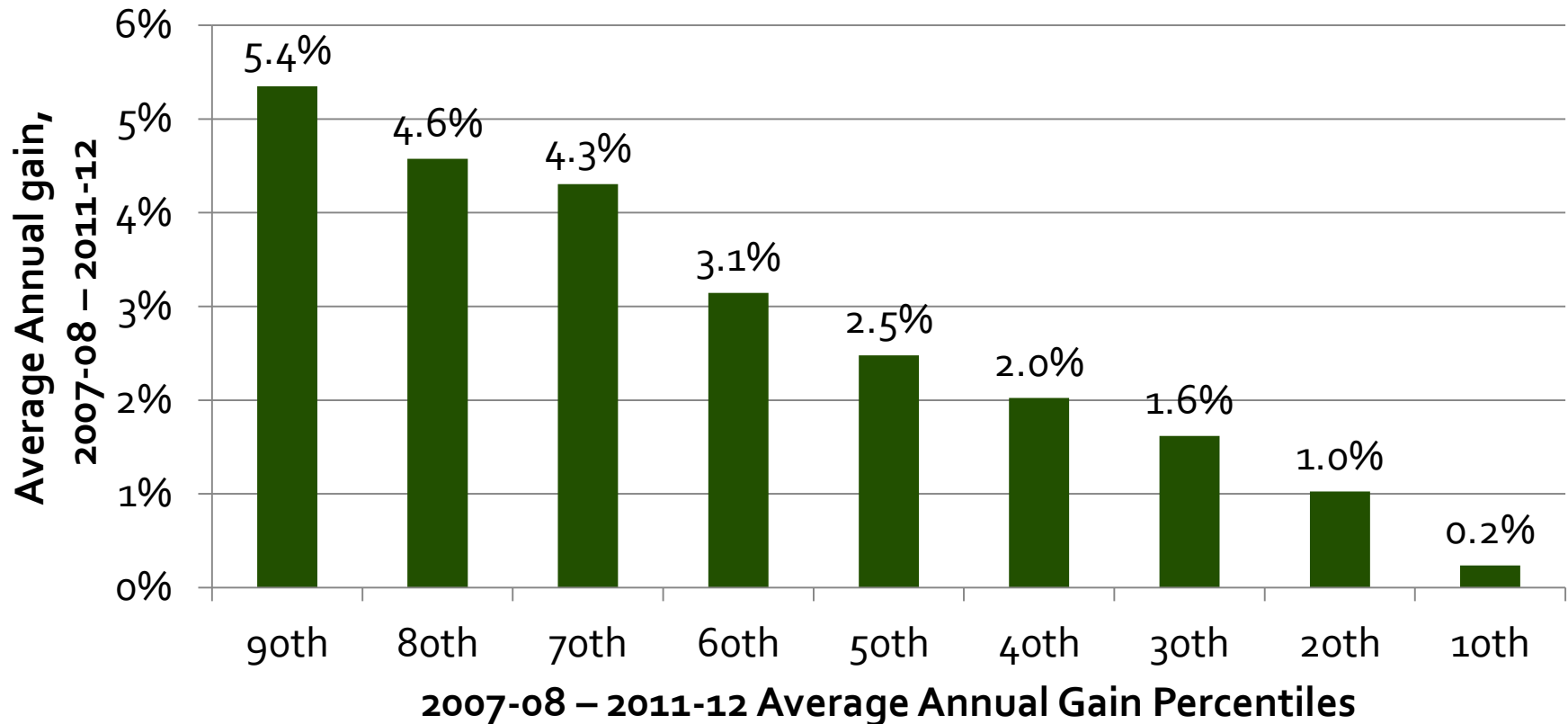
Grade 3-8 Reading Proficiency of State schools by performance quartile, 2011-2012





## Gains in performance over the last five years

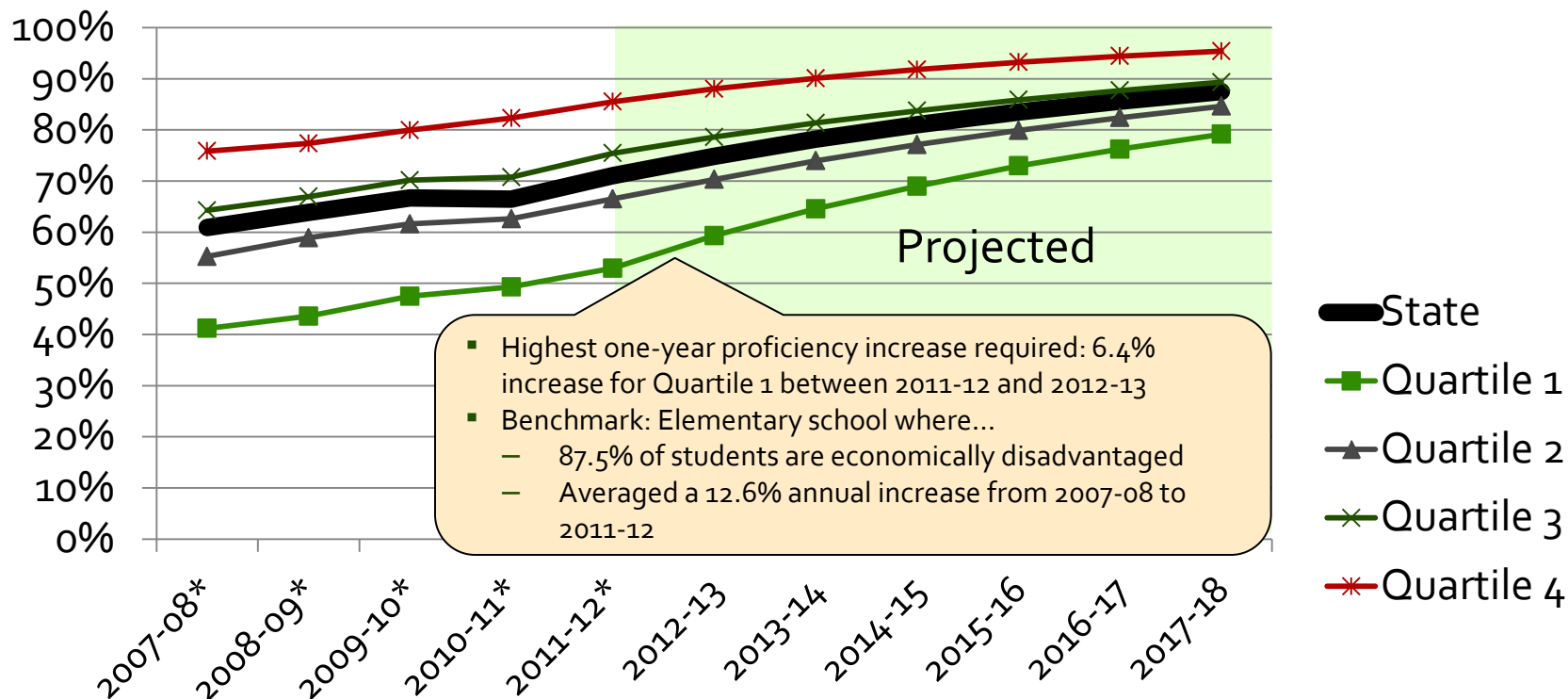
Grade 3-8 Reading Proficiency Gain of State schools by decile, 2007-2008 to 2011-2012





# Combining the two so that the lowest performers catch up and close gaps faster than anyone else

History and trajectory for reading proficiency by performance quartile



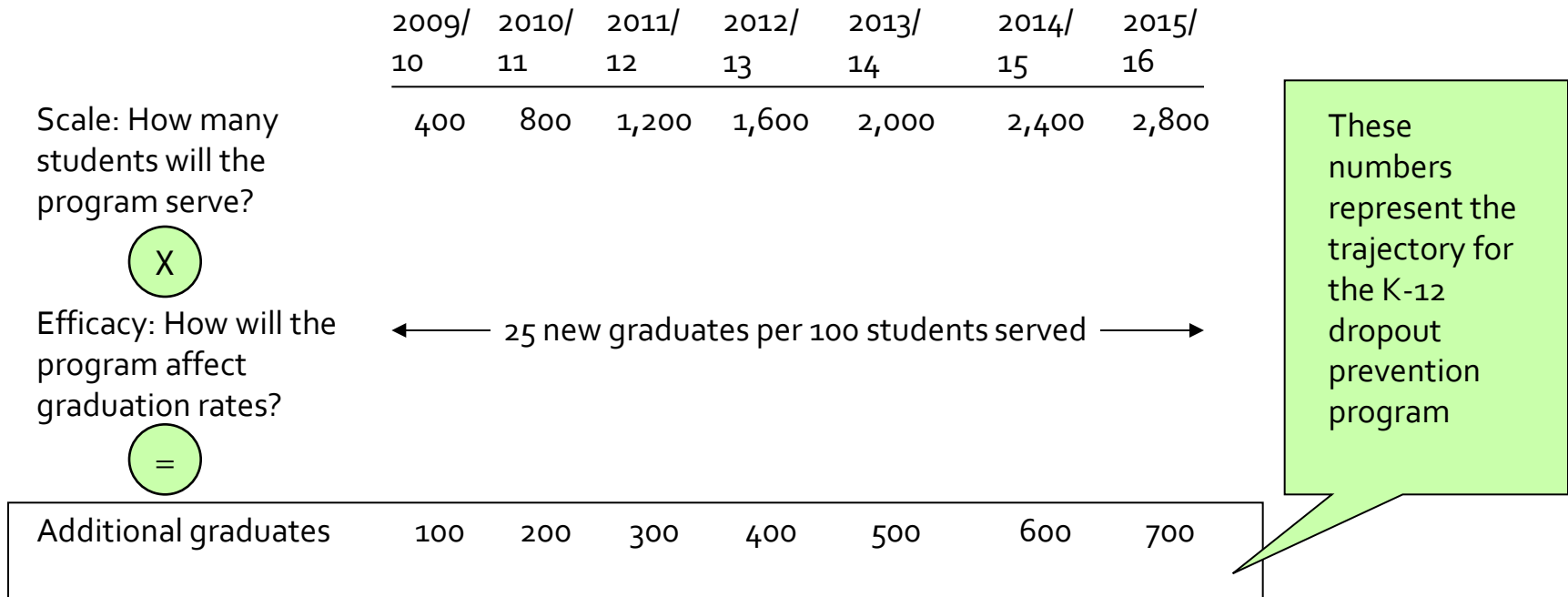
Percent schools that would have hit target in prior years			
2008-09	2009-10	2010-11	2011-12
43.5%	46.3%	35.7%	53.7%

\*Actual performance



# The other way to set trajectories is by estimating the impact that your strategies will have over time

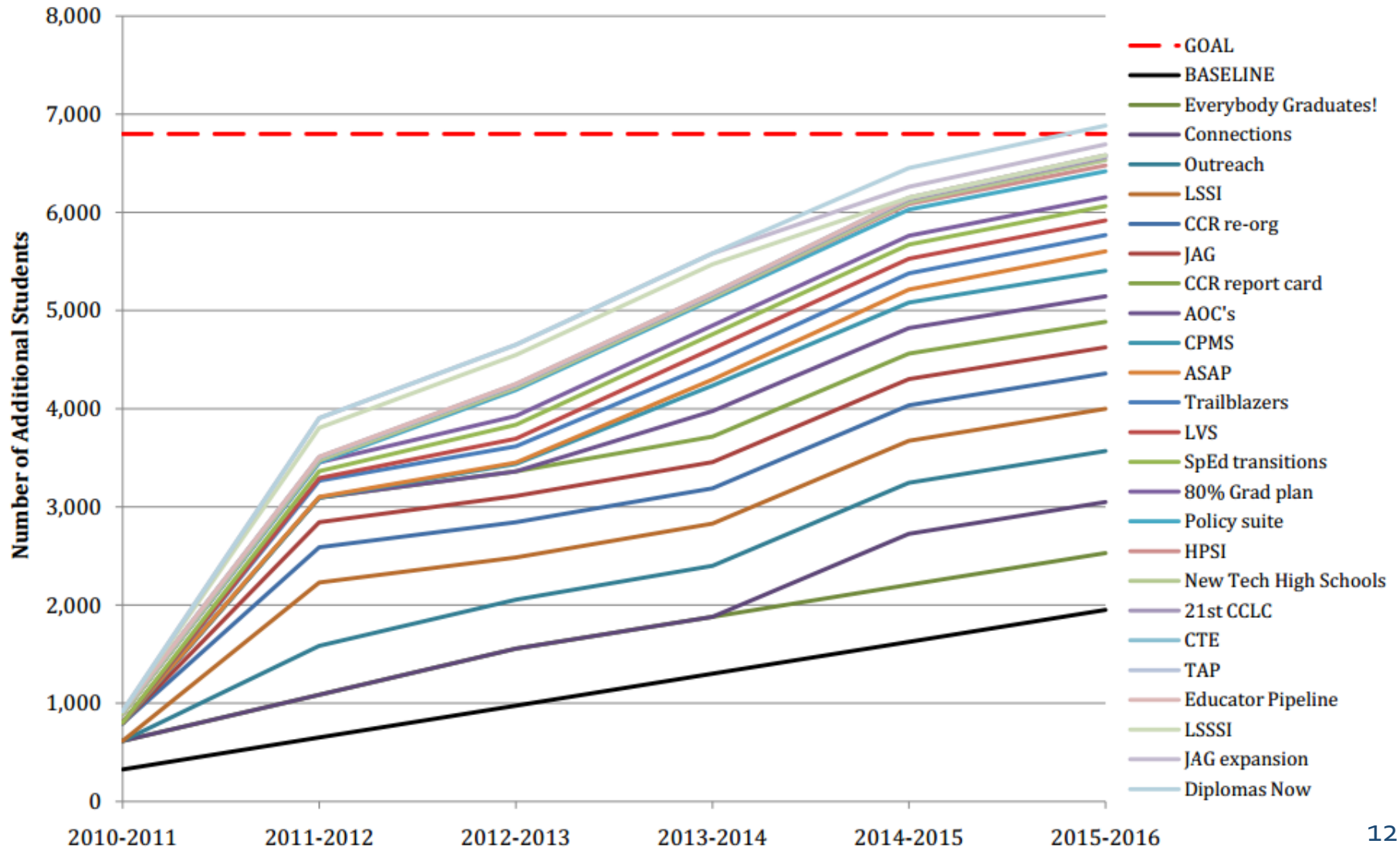
Estimated impact of K-12 dropout prevention program on graduation rates





# These estimates add up to give you a sense of the impact that your work will have

## Graduation rate trajectory for State system



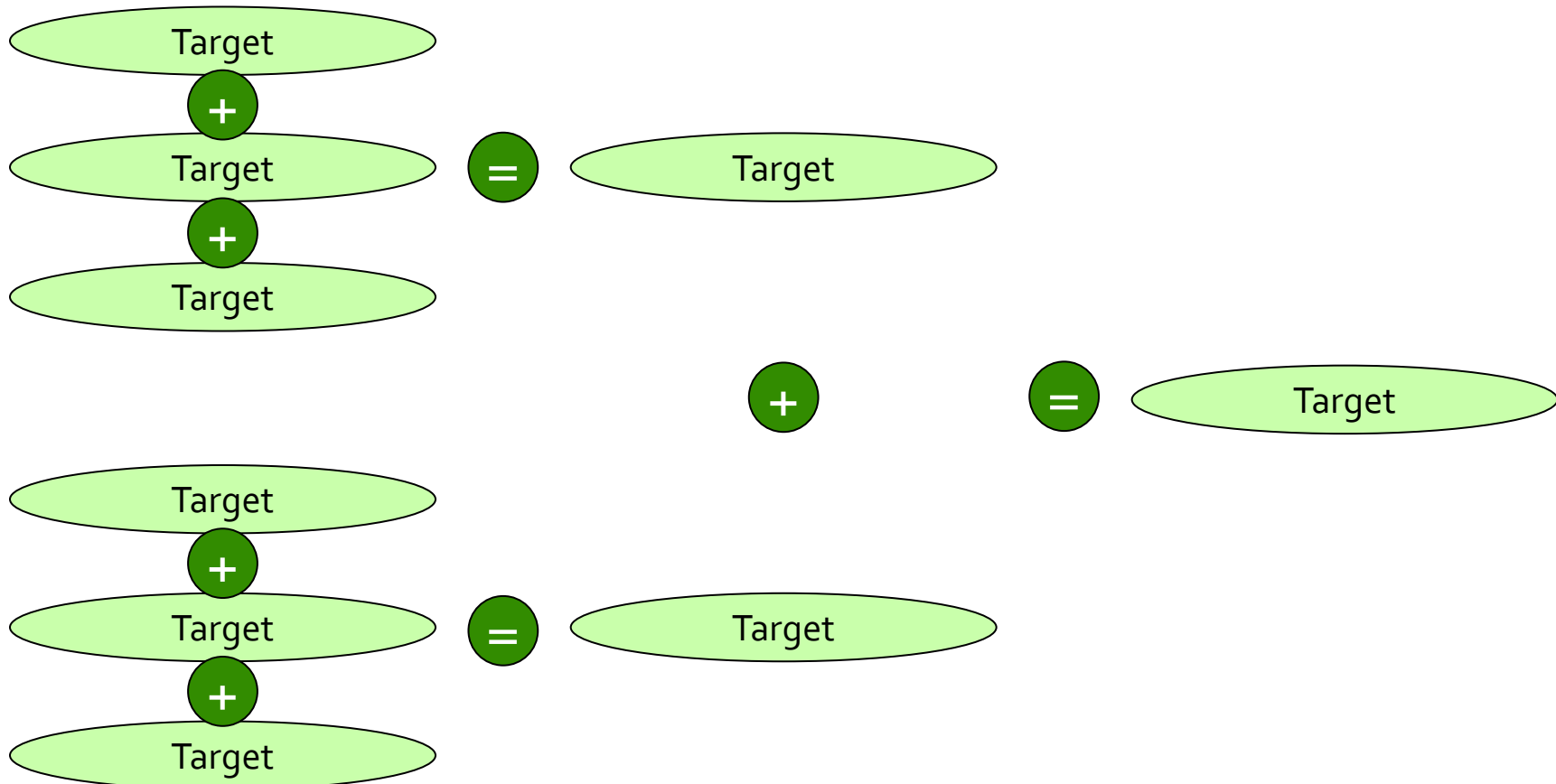


# However you estimate them, align your targets and trajectories across your system

School level

LEA level

State level





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# Targets and trajectories are most useful when they are connected to planning and monitoring



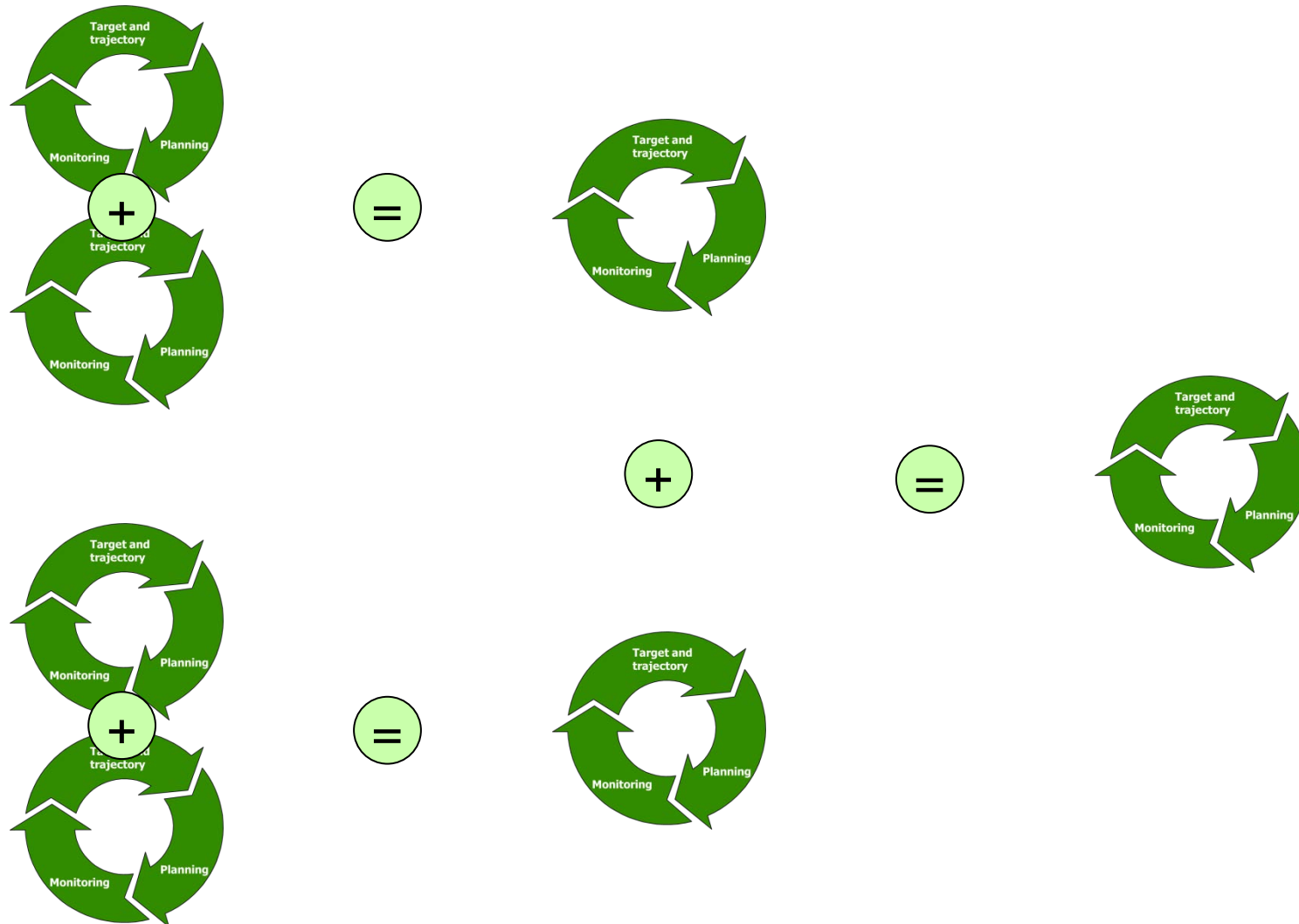


# This strengthens alignment across the system

School level

LEA level

State level





# The Massachusetts team has embodied these principles in its work with turnaround LEAs and schools



Our guest for today:

**Matt Deninger**

*Manager, Delivery Unit*

Massachusetts Department of  
Elementary and Secondary Education



## Massachusetts' turnaround plan contains targets that are directly connected to targets for turnaround districts and schools

### Statewide targets in Massachusetts turnaround plan

#### Target

#### Measure

#### Turn around the State's lowest-performing schools and LEAs

- 75% of the first cohort of turnaround schools meet exit criteria by 2014.
- 100% of the first cohort of turnaround schools meet exit criteria by 2016.

- "Exit criteria" defined by a series of Measurable Annual Goals set for each turnaround school.

#### Significantly narrow proficiency gaps

- Close the gap between the performance of SPED students statewide and SPED students in turnaround schools.
- Close the gap between the performance of LEP students statewide and LEP students in turnaround schools.

- Gain in student growth percentile (SGP) for SPED and LEP students in turnaround school (for both groups, SGP must go up by 10 points to achieve target).



## The plan also specifies strategies that define the State's role vis-à-vis its turnaround LEAs and schools

### Statewide strategies in Massachusetts turnaround plan

#### Turnaround Plans and Redesign Grants

- Make a combination of SIG and ARRA funding available to turnaround schools to engage in turnaround work.
- Require each turnaround school to go through a cycle of improvement planning and management.

#### Wraparound Zones

- Develop LEA and school systems to address students' physical, social and emotional health needs in promoting academic success.
- Grants awarded through Race to the Top.

#### Turnaround LEA Accelerated Improvement Plans

- Work with LEAs designated in turnaround status to develop and implement sound plans for rapidly accelerating improvement in instructional practices and student achievement.
- Links focused plan development with project management support and expertise.

#### Priority Partners

- Create a list of agency-approved Priority Partners who have been rigorously vetted and identified as most likely to catalyze LEA and school turnaround efforts.
- Districts and schools that partner with Priority Partners will be able to access Race to the Top funds for this purpose.

#### Operators and Partners for "Restart" Schools

- Develop a network of partners and operators who can work with the State agency to run schools that are taken into State receivership after failing to exit turnaround status.



## Massachusetts' trajectories for its targets break down expected progress by student and by project

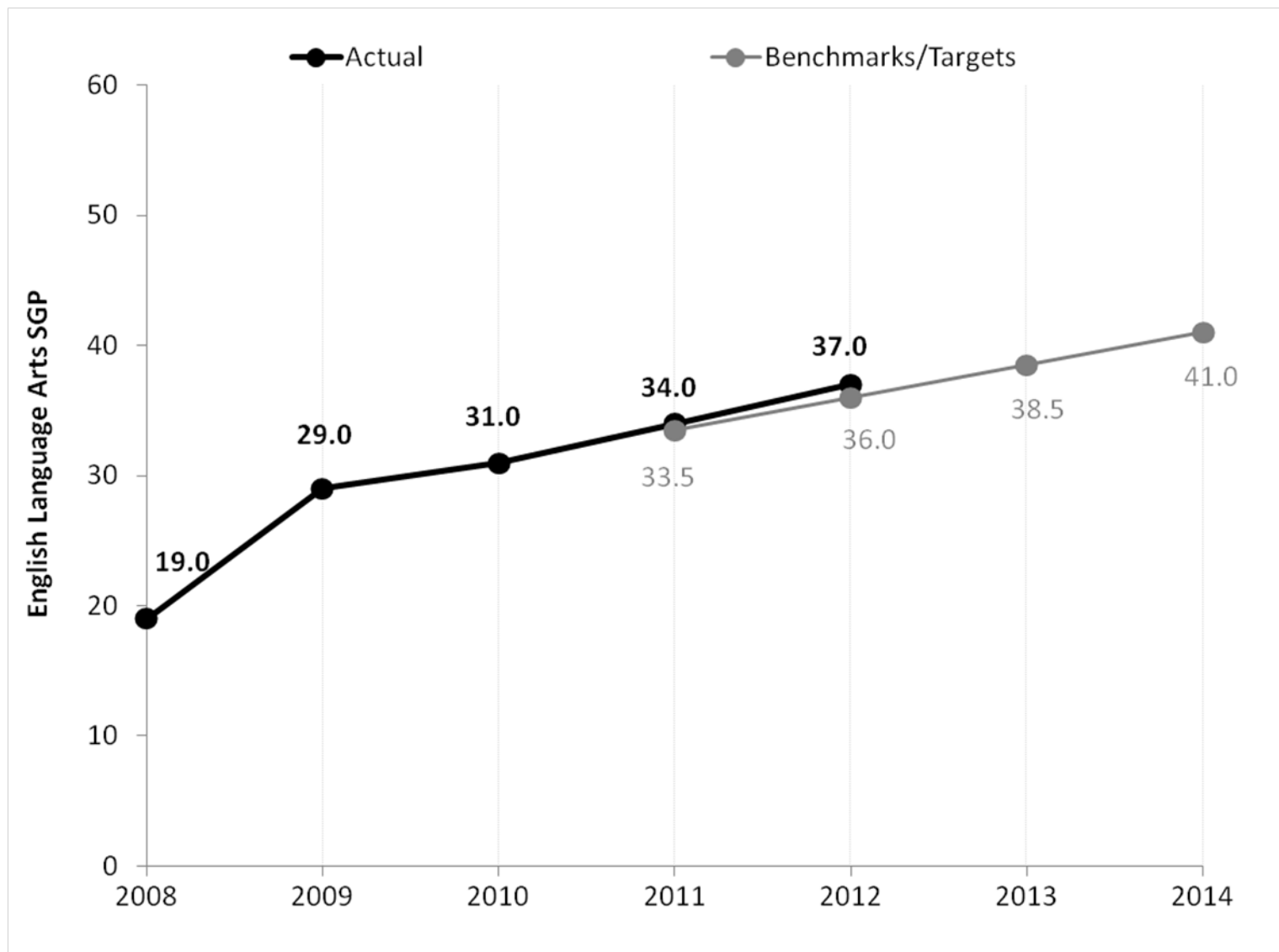
Trajectory estimates for target 2: narrowing proficiency gaps

Priority Projects	Number of Students Needed to Reach Targets in 2014			
	Students with Disabilities		Limited English Proficient	
	ELA Target = 41 SGP	Mathematics Target = 44 SGP	ELA Target = 50 SGP	Mathematics Target = 55 SGP
Level 5 "Game Plan"	0	0	0	0
Redesign Grants	61	56	78	69
Turnaround Grants	31	28	39	35
Grants Integration	31	28	39	35
Level 4 District Plans	31	28	39	35
Priority Partners	61	56	78	69
Wraparound Zone Grants	31	28	39	35
MTSS (SPED & ELL)	92	83	117	104
Educator Evaluation & TIF	92	83	117	104
All Projects	492	388	545	486



A central unit at the State agency monitors statewide progress against these trajectories, just as the team does for LEAs and schools


Sample data from turnaround “stocktake” meeting: SGP target for SPED students in ELA





The unit also monitors progress and impact of each of the strategies on the targets

## Sample bimonthly memo on turnaround progress



### Massachusetts Department of Elementary and Secondary Education

75 Pleasant Street, Malden, Massachusetts 02148-4906  
TTY: N.E.T. Relay 1-800-439-2370

Telephone: (781) 338-3000


#### MEMORANDUM

**To:** Commissioner Chester

**From:** Delivery Unit

**Date:** November 26, 2012

**Subject:** Bimonthly Memo for Turnaround Delivery Goal



#### OVERALL LIKELIHOOD OF DELIVERY

Last 4 ratings	
● ● ● ●	Likely Turnaround/Redesign
● ● ● ●	Likely Wraparound Zones
● ● ● ●	Likely Level 4 District A.I. Plans
● ● ● ●	Highly Likely Priority Partners
● ● ● ●	Highly Likely Level 5 School Operators

#### STATUS OF PRIORITY PROJECTS

**Turnaround Plans and Redesign Grants** ● Likely: Level 4 exit plan clearer; SIG Cohort 4 process ready

The process for exiting schools from Level 4 status is now clear, and as such, the team is setting into place the necessary components for the current school year: the school monitoring site visits, the review protocols for the district systems of support evaluations, and the data processing steps for the Measurable Annual Goals (MAGs). This year's data (see appendix A) shows that more than half of the schools are on track to meeting their goals, but that a few are in serious jeopardy of not meeting their MAGs. As for the new group of level 4 schools that were named in September, those local stakeholder groups have been convened, and we should be receiving their turnaround plans in the late winter.

Meanwhile, for the SIG grants, the process and all of the components for cohort 4 are in place, as well as all of the processes for renewal of cohorts 2 and 3 (and, if applicable, cohort 1).



This monitoring includes qualitative judgments of progress, as well as the latest data that are available

## Summary of Measurable Annual Goals for turnaround schools in Massachusetts

Districts	Schools		% <i>Remaining to reach 2013 Target</i>	Indicators declined from baseline (12)	Indicators improved from baseline (12)
District 1	School 1	MS	106%	11	
District 2	School 2	MS	105%	12	
District 3	School 3	ES	97%	10	
District 4	School 4	ES	85%	5	2
District 1	School 5	MS	82%	10	
District 1	School 6	HS	80%	6	
District 5	School 7	ES	74%	0	0
District 5	School 8	HS	66%	0	0
District 1	School 9	MS	65%	4	
District 1	School 10	ES	64%	6	
District 3	School 11	MS	60%	6	2
District 5	School 12	ES	56%	0	0
District 5	School 13	MS	46%	0	0
District 2	School 14	MS	45%	1	4
District 6	School 15	HS	44%		8
District 7	School 16	ES	42%	2	3
District 2	School 17	ES	40%		6
District 6	School 18	K-8	36%		2
District 5	School 19	ES	32%		0
District 1	School 20	ES	32%		6
District 5	School 21	HS	27%	0	
District 5	School 22	ES	26%	0	
District 7	School 23	ES	20%	2	4
District 8	School 24	ES	14%	2	5



Through this monitoring, the central unit identified a particular statewide challenge and worked to solve the problem (1/4)

## The Middle School Challenge

- ★ Middle Schools are struggling to turn around
  - ★ Of the eight Level 4 middle schools identified in 2011, only one is on track to turning around, compared to 13 out of 19 elementary schools.
- ★ Districts that have effectively built systems to support turnaround in elementary schools are struggling to build effective systems of support for middle schools.

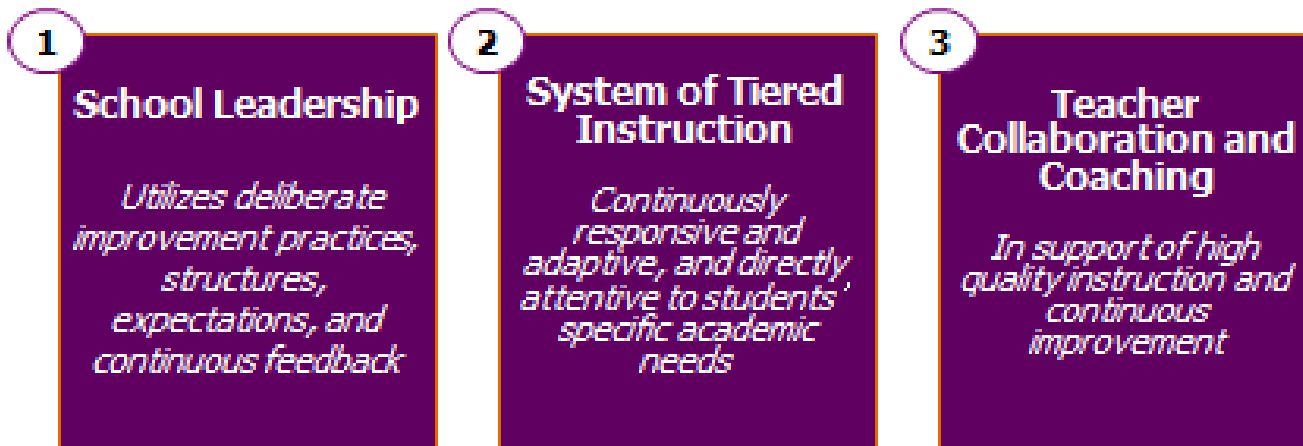




Through this monitoring, the central unit identified a particular statewide challenge and worked to solve the problem (2/4)

## We know what works

*Emerging Practices* report showed that a few core components are essential to turnaround:



### FOUNDATIONS FOR ACCELERATED IMPROVEMENT





Through this monitoring, the central unit identified a particular statewide challenge and worked to solve the problem (3/4)

## We know partners have a role

- ★ Priority Partners offer proven services in areas aligned with core components of turnaround:
  - ★ Effective use of **data**
  - ★ Ensuring adequate **time** for supports/ interventions
  - ★ Addressing students' **social and emotional** needs
  - ★ Effective **district systems of support** (leadership, human resources, and financial management)
- ★ Given limited capacity/expertise, along with the accelerated pace of turnaround, districts often rely on Priority Partners to serve as the delivery mechanism for many of these functions.





Through this monitoring, the central unit identified a particular statewide challenge and worked to solve the problem (4/4)

## Theory of Action

IF we build district capacity to replicate and support effective implementation of key components of turnaround, and build partners' capacity to align turnaround assistance to build a more integrated tiered system of support in districts,

THEN practices that are effective in accelerating school improvement will take hold in struggling middle schools.





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# Discussion

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Share your responses by phone or in the Q&A box:

- Which of these tools and practices are you already using?
- Which of them do you hope to start using in the next few months?



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# Contact Information

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- **Nick Rodriguez:** K-12 Director, U.S. Education Delivery Institute  
*[nrodriguez@deliveryinstitute.org](mailto:nrodriguez@deliveryinstitute.org)*
- **Matt Deninger:** Manager, Delivery Unit, Massachusetts Department of Elementary and Secondary Education  
*[mdeninger@doe.mass.edu](mailto:mdeninger@doe.mass.edu)*
- **Danielle Smith:** U.S. Department of Education  
*[danielle.smith2@ed.gov](mailto:danielle.smith2@ed.gov)*
- **Tim Field:** Reform Support Network  
*[tim\\_field@publicimpact.com](mailto:tim_field@publicimpact.com)*

**THANK YOU**

